



NEI INVESTMENTS BEGINS NEW SUB-ADVISORY PARTNERSHIP WITH LINCLUDEN INVESTMENT MANAGEMENT

(TORONTO – December 14, 2016) NEI Investments (“NEI”) today announced that Lincluden Investment Management (“Lincluden”) has been named portfolio sub-advisor to the NEI Northwest Canadian Dividend Fund (the underlying fund of the NEI Northwest Canadian Dividend Corporate Class), which will take effect on or about December 23, 2016. With over \$18 billion in combined AUM for institutional and private wealth clients, the Lincluden team brings to NEI 30-plus years of a successful value investing discipline in managing Canadian dividends. The NEI Northwest Canadian Dividend Fund will utilize Lincluden’s unique, stable income investment approach to Canadian dividends—focused on great companies at a discount.

NEI also announced a series of management fee reductions for a number of Funds, including the NEI Northwest Canadian Dividend Fund which will take effect on or about January 1, 2017. A targeted MER reduction of around 40 basis points will be delivered by way of a combination of management fee cuts (10 basis points) and varying absorptions via operating expenses for the NEI Northwest Canadian Dividend Fund Series A & T and NEI Northwest Canadian Dividend Corporate Class Series A. The fee-based series of the Fund will see a 30 basis point reduction by way of a combination of management fee cuts (10 basis points) and varying absorptions via operating expenses.

“Our ability to find a Canadian investment management talent like Lincluden and then add it to our roster of independent sub-advisors at a competitive price point is what the NEI value proposition is all about” said Daniel Solomon, Senior Vice President and Chief Investment Officer of NEI.

ABOUT NEI INVESTMENTS

NEI Investments is a national investment firm with approximately \$6 billion in assets under management. It offers Canadian retail investors access to experienced money managers through a wide range of investment solutions in three fund families, NEI, Northwest Funds and Ethical Funds. Its products provide investors with a full range of investment management styles as well as conventional and responsible investment choices.

NEI Investments is owned 50% by the Provincial Credit Union Centrals and 50% by Desjardins Group. This backing of experience and resources allows NEI Investments to actively support business growth in these networks as well as independent advisor channels.

NEI Investments has offices in Toronto, Vancouver and Montreal.

Certain statements contained in this press release constitute forward-looking information within the meaning of Canadian securities laws. Forward-looking information may relate to the future outlook of the NEI Funds and anticipated events or results and may include statements regarding the future financial performance of the NEI Funds. In some cases, forward-looking information can be identified by terms such as “may”, “will”, “should”, “expect”, “anticipate”, “believe”, “intend” or other similar expressions concerning matters that are not historical facts. Actual results may vary from such forward-looking information.

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