## **NEI Impact Growth Portfolio**

## **Annual Management Report of Fund Performance**

## As at September 30, 2023

NEI

This Annual Management Report of Fund Performance contains financial highlights but does not contain either semi-annual or annual financial statements of the investment fund. You can obtain a copy of the semi-annual or annual financial statements at your request, and at no cost, by calling 1-888-809-3333, by writing us at Northwest & Ethical Investments L.P., 151 Yonge Street Suite 1200, Toronto, ON M5C 2W7 or by visiting our website at www.neiinvestments.com or SEDAR at www.sedarplus.ca.

Unitholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

## **Management Discussion of Performance**

### **Investment Objective and Strategies**

The Fund's investment objective is to provide long-term capital appreciation and to generate some income through exposure to foreign and Canadian equity securities and exposure to foreign and Canadian fixed income and money market instruments while primarily focussing on positive environmental and/or social impact.

To achieve its objective, the Fund will invest in underlying funds, which may be managed by NEI Investments.

The Fund follows a responsible approach to investing, as described in the Simplified Prospectus of the Fund.

#### Risk

The risks associated with investing in the Fund remain as discussed in the Simplified Prospectus. This Fund is suitable for investors investing for the medium to long term, with a low to medium tolerance for risk. Any changes in the Fund have not affected the overall level of risk of the Fund.

#### **Results of Operations**

The Fund's returns are after the deduction of fees and expenses paid by the Fund. Performance differences between series of units are mainly attributable to management fees charged to each series.

The blended benchmark is composed of 15% Bloomberg Global Aggregate Index (C\$ Hedged) and 85% MSCI ACWI NR Index (C\$).

The Fund commenced operations on June 29, 2023. The net asset value of the Fund was \$652,195 on September 30, 2023. The net assets are comprised of \$691,754 in net unitholder activity and -\$39,559 in investment operations, including market appreciation (depreciation), income, and expenses.

## **NEI Impact Growth Portfolio**

#### **Market Overview**

After bottoming in October 2022, equity markets were mostly on an upward trajectory during the period. Performance was driven by better-than-expected economic indicators, slowing inflation and interest rate hikes, and the narrative around artificial intelligence (AI) and its potential benefits.

Equity markets had some volatility during the first half of the period, each month driven by unique and divergent narratives. In January, falling yields drove markets towards a strong risk-on posture, which led to low-quality and high-volatility stocks outperforming. However, risk sentiment changed rapidly in February, as concerns around persistent inflation and the U.S. Federal Reserve Board keeping interest rates higher for longer, began to take hold. In March, yields fell materially due to increased concerns about credit and liquidity risks stemming from negative developments at financial institutions such as SVB Financial Group, Signature Bank and Credit Suisse Group AG.

The quick recovery from the regional banking crisis brought skeptics off the sidelines, and in the second quarter of 2023, the equity rally that was mostly driven by the handful of mega-capitalization stocks extended further, delivering one of the best S&P 500 Index first-half returns on record. So far, the market has been focused on the first order beneficiaries of AI, including the mega-cap Information Technology companies Microsoft Corp., Apple Inc., NVIDIA Corp., Tesla Inc., Meta Platforms Inc., Amazon.com Inc., and Alphabet Inc. U.S. equity markets marched into bull market territory in July as economic data showed resilience with strong growth and key inflation indicators easing. However, the steady upward market trend that began in mid-March ended in August, when the markets started seeing some volatility and negative returns as rising yields and uncertainty surrounding the path of global economies were the main concerns among investors.

More recently the focus has shifted from whether there will be another interest rate hike, to how long central banks will hold rates at restrictive levels, with "higher for longer" increasingly viewed as the necessary scenario. Fiscal sustainability was another area of concern for bond investors in the U.S., with the U.S. Treasury market being hit by concerns over the amount of issuance that will be required to sustain a large fiscal deficit, coupled with decreased demand from foreign investors.

While the U.S. has greater prospects of making a soft landing, recession risk in Canada is rising. The economy entered a period of weaker growth, with a marked weakening in consumption and a contraction in manufacturing activity. This weakening in consumption indicated that Canadian consumers are starting to feel the weight of tighter monetary policies.

Economic data coming from Europe continued to surprise negatively, as tighter monetary policy weighed on consumers and businesses. Both the manufacturing and the service indices were in contractionary territory and forward-looking indicators pointed to further declines in output ahead.

Japan was the best-performing equity market this year with recent months seeing a chorus of bullish calls on Japanese equities and a surge in overseas investor interest, pushing the main indices back to levels not seen since 1989. This growth was attributed to confidence in corporate earnings and attractive stock valuations. Additionally, the Tokyo Stock Exchange's call for companies to focus on sustainable growth and raising their price-to-book ratios has also played a role. These factors led to increased foreign investments, but a weakening of the yen limited gains for overseas investors.

#### **Factors That Have Affected Performance**

Over the period, security selection of equity and fixed income exchange-traded funds had a positive impact on performance. Some of the detractors over the period included NEI Clean Infrastructure Fund (Series I) and NEI Environmental Leaders Fund (Series I).

## **NEI Impact Growth Portfolio**

#### **ESG Activities**

The following environmental, social, and governance (ESG) activities are some of those undertaken during the period related to the Fund's investment objectives and strategies. The activities are presented in connection with the underlying funds that the Fund invests in.

For NEI Environmental Leaders Fund, NEI's Responsible Investing & ESG Services team (RI team) engaged four companies including Applied Materials Inc., Waste Management Inc., and Microsoft, on topics such as water, the circular economy, and digital rights. They voted against management on 28% of the proxy items at 51 annual general meetings. They supported 87% of 15 shareholder resolutions filed on ESG topics such as development of products for the military, tax transparency, and racial equity audits.

For NEI Clean Infrastructure Fund, the RI team engaged four companies including Innergex Renewable Energy Inc., NextEra Energy Inc., and TransAlta Renewables Inc., on topics such as supply chain risks and biodiversity. They voted against management on 27% of the proxy items at 35 annual general meetings. They supported 76% of 21 shareholder resolutions filed on ESG topics such as director remuneration and board diversity.

For NEI Global Impact Bond Fund, the RI team engaged Whitbread PLC, Credit Agricole SA, and Bank of America Corp., on topics such as animal welfare and deforestation.

For NEI Canadian Impact Bond Fund, the RI team engaged Canadian National Railway Co. on the topic of net-zero commitments.

#### **Recent Developments**

We continue to expect the effects of monetary tightening to weigh on the economy between late 2023 and early 2024. The U.S. is still the most resilient economy but is showing signs of slowdown, while risk of recession in Canada and Europe is rising.

We have a preference for U.S. markets over other regions given the relatively greater resilience in its economy and higher expected earnings growth in 2024 and 2025. Historically speaking, positive economic growth along with falling inflation creates a supportive environment for both bonds and equities. High-growth assets may pullback mildly, given their higher valuation and moderating growth. However, the majority of the market is at reasonable valuation and can provide support.

We believe the market's current belief that interest rates will be "higher for longer" may not hold for long if inflation continues to recede. We believe the market will be in a holding pattern until the end of the year as growth weakens. However, as inflation continues to fall and corporate earnings improve over the next 6-9 months, we believe it will create a positive environment for both equities and fixed income. The recent pullback in equities and rally in yields has created an attractive entry point for long-term investors.

The term of Marie Rounding ended on September 30, 2023. Ms. Rounding has served with distinction on the Independent Review Committee ("IRC") since 2014. After consulting with the Manager, the IRC determined it would replace Ms. Rounding with Caroline Cathcart. Ms. Cathcart was appointed as a new IRC member effective October 01, 2023, for a one-year term. As Ms. Rounding acted as the IRC chair after her term ended, Ms. McCarthy was appointed IRC Chair, effective October 5, 2023, and replaced Ms. Rounding in this role.

## **NEI Impact Growth Portfolio**

### **Related Party Transactions**

Northwest & Ethical Investments L.P. ("NEI LP") is the Manager, Trustee, Portfolio Manager and Registrar of the Fund. Northwest & Ethical Investments Inc., the general partner of NEI LP, is a wholly-owned subsidiary of Aviso Wealth Inc. ("Aviso"). Aviso is also the sole limited partner of NEI LP. Aviso is a wholly-owned subsidiary of Aviso Wealth LP, which in turn is owned 50% by Desjardins Financial Holding Inc. and 50% by a limited partnership owned by the five Provincial Credit Union Centrals and The CUMIS Group Limited. Desjardins Financial Holding Inc. is a wholly-owned subsidiary of the Fédération des caisses Desjardins du Québec ("Fédération").

NEI LP charges the Fund a fixed administration fee in place of certain variable expenses. NEI LP in turn, pays all operating expenses of the Fund, other than specified Fund costs (e.g. the fees and expense of the Independent Review Committee ("IRC"), taxes, and brokerage commissions) which include payments to related parties. These services are in the normal course of operations and are measured at an exchange amount that is consistent with other independent parties. Desjardins Trust Inc. ("Desjardins Trust") is the custodian of the Fund. Desjardins Trust is a wholly-owned subsidiary of the Fédération. The Fund may engage in securities lending and repurchase transactions, and Desjardins Trust may act as the Fund's securities lending and repurchase transactions is split 60%—40% between the Fund and the Agent. Desjardins Securities Inc. ("DSI") is a broker responsible for security transactions on behalf of the Fund. DSI is a wholly-owned subsidiary of the Fédération.

Where applicable the amounts paid in commission by the Fund to DSI and amounts received from underlying funds managed by NEI LP during the period are presented.

	September 2023 (\$)
Amounts received from underlying funds	1,948

The Fund's sub-advisors may place a portion of the Fund's portfolio transactions with brokerage firms which are affiliates of NEI LP, provided that the affiliate's trade execution abilities and costs are comparable to those of non-affiliated qualified brokerage firms.

The Fund is distributed through Credential Asset Management Inc., Credential Qtrade Securities Inc., and members of the Fédération and other nonrelated parties by way of shared ownership. NEI LP pays to these parties distribution and servicing fees based on a percentage of the daily values of the units of each held by the dealer's clients and additionally, in some cases, on the amount of initial purchase.

NEI LP has established the IRC for the Fund in accordance with the requirements of National Instrument 81-107 – Independent Review Committee for Investment Funds in order to review conflicts of interest as they relate to investment fund management. The Fund did not rely on an approval, positive recommendation or standing instruction from the Fund's IRC with respect to any related party transactions.

This document contains forward-looking statements. Such statements are generally identifiable by the terminology used, such as "plan", "anticipate", "intend", "expect", "estimate", or other similar wording. These forward-looking statements are subject to known and unknown risks and uncertainties and other factors which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by such statements. Such factors include, but are not limited to: general economic, market and business conditions; fluctuations in securities prices, fluctuation in interest rates and foreign currency exchange rates; and actions by governmental authorities. Future events and their effects on the Fund may not be those anticipated by us. Actual results may differ materially from the results anticipated in these forward-looking statements. We do not undertake, and specifically disclaim, any obligation to update or revise any forward-looking information, whether as a result of new information, future developments or otherwise.

## **NEI Impact Growth Portfolio**

## **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past five fiscal years or for the periods since inception, as applicable.

### Net Assets per Unit (\$)(1)

			Increase (Decrease) from Operations			Distributions								
Series	Period	Net Assets, Beginning of Period	Total Revenue	Total Expenses	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Increase (Decrease) from Operations	From Income (Excluding Dividends)	From Dividends	From Underlying Funds	From Capital Gains	Return of <sub>E</sub> Capital	Total Distributions (3)(4)	Net Assets, End of Period
A	Sept. 2023	10.00	0.07	-0.05	-0.01	-1.13	-1.12	0.00	0.00	0.00	0.00	0.00	0.00	9.16
F	Sept. 2023	10.00	0.07	-0.03	-0.01	-0.69	-0.66	0.00	0.00	0.00	0.00	0.00	0.00	9.18
0	Sept. 2023	10.00	0.05	-0.01	-0.01	-0.83	-0.80	0.00	0.00	0.00	0.00	0.00	0.00	9.20

(1) All per unit figures presented in 2023 are referenced to net assets determined in accordance with IFRS and are derived from the Fund's audited annual financial statements for the period ended September 30, 2023.

(2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the financial period.

(3) Distributions were paid in cash or reinvested in additional units of the Fund.

(4) Distributions (if any) that may have been made that included return of capital in excess of short term earnings were made to minimize disruption and provide stability to investors who have elected to take their distributions in the form of cash, and as disclosed in the Simplified Prospectus. These amounts are reviewed at each calendar year-end and management engages in discussions with the sub-advisor to determine the most applicable strategy on a go forward basis and will take any action(s) as needed for the long term stability of the Fund.

### **Ratios and Supplemental Data**

Series	Period	Total Net Asset Value (000's of \$)	Number of Units Outstanding (000's)	Management Expense Ratio (%) (1)			Portfolio Turnover Rate (%) (3)	Net Asset Value per Unit (\$)
Α	Sept. 2023	546	60	2.22	2.22	0.21	18.41	9.16
F	Sept. 2023	105	11	1.07	1.07	0.21	18.41	9.18
0	Sept. 2023	1	-	0.10	0.10	0.21	18.41	9.20

(1) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs, as well as withholding taxes) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. The Fund's management expense ratio includes a proportion of the management expense ratio from underlying ETFs held in the Fund's portfolio during the year.

(2) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period. The Fund's trading expense ratio includes a proportion of the trading expense ratio from underlying ETFs held in the Fund's portfolio during the year

(3) The portfolio turnover rate indicates how actively the Fund's sub-advisor manages its investment holdings. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher the portfolio turnover rate in a period, the greater the trading costs payable by the Fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a Fund.

## **NEI Impact Growth Portfolio**

## **Management Fees**

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The Manager is responsible for the management, supervision and administration of the Fund. The Manager receives from the Fund management fees, before HST, calculated daily on the net asset value of the Fund at an annual rate shown below. The Fund does not pay management fees for Serie O units. Series O unitholders pay a negotiated fee directly to NEI Investments.

The management fee covers the cost of investment advisory fees, sales, marketing, and distribution expenses of the Fund. In addition, the Manager may pay a trailer fee to dealers out of this management fee. The trailer fee is a percentage of the average daily value of the units of the Fund held by the dealer's clients. No trailer fees are paid in respect of any Series F units of the Fund.

In addition to the fees and expenses directly payable by the Fund, certain fees and expenses may be payable by some underlying third party funds. The Fund indirectly bears its proportionate share of such fees and expenses. However, the Fund does not pay any management fees or similar expenses that, in the view of the Manager, a reasonable person would consider duplicate a fee payable by an underlying fund for the same service.

The following table shows the major services paid for out of management fees as a percentage of the management fee for all applicable series of the Fund:

	Investment Advisory and				
	Management Fee (%)	Other Fees (%)	Trailer Fee (%)		
Series A	1.70	74.13	25.87		
Series F	0.70	100.00	N/A		

## **Past Performance**

The performance information provided will not necessarily indicate how the Fund will perform in the future. The information shown assumes that distributions made by the Fund in the periods shown were reinvested in additional units of the relevant series of the Fund. In addition, the information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance.

### Year-by-Year Returns

The following charts show the annual performance for each series of units of the Fund for each period shown and illustrate how the Fund's performance has varied from period to period. The charts indicate how much an investment made on the first day of each financial period would have grown or decreased by the last day of each financial period.

#### Series A

Historic performance reporting is not permitted until the series has at least 12 months of performance.

#### Series O

Historic performance reporting is not permitted until the series has at least 12 months of performance.

#### Series F

Historic performance reporting is not permitted until the series has at least 12 months of performance.

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#### Annualized Compound Returns

Historic performance reporting is not permitted until the series has at least 12 months of performance.

The blended benchmark is composed of 15% Bloomberg Global Aggregate Index (C\$ Hedged) and 85% MSCI ACWI NR Index (C\$).

The Bloomberg Global Aggregate Index is a flagship measure of global investment grade debt from twenty-four local currency markets. This multi-currency benchmark includes treasury, government-related, corporate and securitized fixed-rate bonds from both developed and emerging markets issuers. This is a Canadian dollar hedged index.

The MSCI ACWI Index is designed to represent performance of the full opportunity set of large- and mid-cap stocks across developed and emerging markets. It is a free float-adjusted market capitalization weighted Index.

While the Fund uses this benchmark for long-term performance comparisons, it is not managed relative to the composition of the Index. As a result, the Fund may experience periods when its performance is not aligned with the Index, either positively or negatively. Please see the "Results of Operations" section of this report for a discussion of recent performance results.

Neither MSCI nor any other party involved in or related to compiling, computing or creating the MSCI data makes any express or implied warranties or representations with respect to such data (or the results to be obtained by the use thereof), and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for particular purpose with respect to any such data. Without limiting any of the foregoing, in no event shall MSCI, any of its affiliates or any third party involved in or related to compiling, computing or creating the data have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages. No further distribution or dissemination of the MSCI data is permitted without MSCI's express written consent.

The blended returns are calculated by NEI Investments using end of day index level values licenses from MSCI ("MSCI Data"). For the avoidance of doubt, MSCI is not the benchmark "administrator" for, or a "contributor", "submitter" or "supervised contributor" to, the blended returns, and the MSCI Data is not considered a "contribution" or "submission" in relation to the blended returns, as those terms may be defined in any rules, laws, regulations, legislation or international standards. MSCI Data is provided "AS IS" without warranty or liability and no copying or distribution is permitted. MSCI does not make any representation regarding the advisability of any investment or strategy and does not sponsor, promote, issue, sell or otherwise recommend or endorse any investment or strategy, including any financial products or strategies based on, tracking or otherwise utilizing any MSCI Data, models, analytics or other materials or information.

## **NEI Impact Growth Portfolio**

## Summary of Investment Portfolio as at September 30, 2023

### Total Net Asset Value: \$652,195

Тор	Holdings	%
1	NEI Environmental Leaders Fund, Series I	39.6
2	NEI Clean Infrastructure Fund, Series I	34.5
3	iShares Global Aggregate Bond ESG UCITS ETF GBP Hedged (Accumulating)	4.5
4	Invesco ESG NASDAQ 100 Index ETF	3.7
5	Cash and Equivalents	3.2
6	iShares USD Green Bond ETF	2.7
7	NEI Global Impact Bond Fund, Series I	2.7
8	UBS (Lux) Fund Solutions—Sustainable Development Bank Bonds UCITS ETF	1.8
9	NEI Canadian Impact Bond Fund, Series I	1.8
10	HSBC World ESG Biodiversity Screened Equity UCITS ETF	1.8
11	IQ Engender Equality ETF	1.8
12	Invesco S&P/TSX Canadian Dividend Aristocrats ESG Index ETF (CAD)	1.0
13	L&G Healthcare Breakthrough UCITS ETF	0.9
	Total	100.0

Net Asset Value Mix (1)	%
Equity	69.5
Unit Trust	18.6
Cash and Equivalents	7.8
Fixed Income	3.4
Mortgage-Backed Securities	0.6
Asset-Backed Securities	0.1
Total	100.0

Sector Allocation (1)	%
Utilities	32.4
Index-Based Investments	18.2
Industrials	14.4
Information Technology	9.6
Cash and Equivalents	7.8
Materials	6.0
Health Care	4.1
Consumer Discretionary	1.6
Corporate Bonds	1.6
Financials	0.9
Mortgage-Backed Securities	0.6
Energy	0.5
Provincial and Crown Corporations Bonds	0.4
Real Estate	0.4
Foreign Government Bonds	0.4
Supranational Bonds	0.4
Municipal Bonds	0.3
Federal Bonds	0.3
Asset-Backed Securities	0.1
Total	100.0

## **NEI Impact Growth Portfolio**

### Geographic Distribution (1)

United States	38.9
Other Countries	30.0
United Kingdom	15.0
Canada	8.3
Cash and Equivalents	7.8
Total	100.0

%

(1) Table represents an aggregated "look-through" of the top positions and category summaries that are held in the top and underlying fund(s).

"Unit Trust" includes REITs, ETFs, and other similarly structured investment vehicles.

"Other Countries" geographic category includes all countries individually representing less than 5% of the Fund's net asset value.

The Summary of Investment Portfolio may change due to ongoing portfolio transactions of the investment fund. Updates are available quarterly. For the prospectus and other information about the underlying investment fund(s) held in the portfolio, visit www.neiinvestments.com or www.sedarplus.ca.